

Nanjing • China

8-10, May,2024



The 26th International Friction and Sealing Material Technology Exchange and Product Exhibition

Preliminary Manual

https://en.cfsma.org.cn



Contents

General Information	1
Technical Session Calls for Paper	3
Booth Booking & Session Registration	5
Programme Overview	8
Sponsor & Advertisement Opportunities	9
Traffic, Meals & Accommodation	11
Payment Information	13
Contact Information	14
Other Information	15
Attachment	17



General Information

Organized by CFSMA (China Friction & Sealing Material Association), "The 26th International Friction & Sealing Material Technology Exchange and Product Exhibition" will be held on May 8-10,2024 in the famous tourist city of Nanjing, Jiangsu Province in China. We are delighted to invite you to the 26th CFSMA Exhibition!

The 26th CFSMA Exhibition offers a wonderful agenda, featuring international exhibition which includes the entire value chain of the friction and sealing material industry, as well as excellent technical session on exchanging with new technologies, new products, new processes, new materials, new equipment, new ideas, and new trends in the friction and sealing industry.

∮ Exhibition

Content:

- Products exhibit, includes friction materials, sealing materials, various raw materials, various fiber materials, various chemical products, related products, related equipment, ect.
- 2. Platform for business negotiation, such as technical cooperation, technology transfer, entrusted agency negotiation, as well as international trade negotiations.

General information:

- 1. Location: Nanjing International Exhibition Center
- 2. Set-up/ Breakdown timings:

Set-up timing:

- Special Booth Decoration 9:00-17:00, Monday ,6th May + 9:00-17:00, Tuesday,7th May
- Standard Booth and Foreign Booth Decoration 12:00-17:00, Tuesday, 7th May

Breakdown timing:

All Booths 14:00, Friday, 10th May



∮ <u>Technical Session</u>

Content:

The 26th International Friction & Sealing Material Technology Exchange and Product Exhibition will offer an important technical session of a day and a half focus on the development trend, the new products, technology,new equipment,new standards of the friction and sealing material industry domestic and abroad.

General information:

Schedule Overview

TII	ME	ITEM	LOCATION	NOTE
Wednesday 8 May 2024	14:00-17:00	Comprehensive Report Session	Nanjing International Exhibition Center Communication Zone	
Thursday	9:00-11:30	Technical Session on Friction and Sealing Material	Nanjing International Exhibition Center Jinling Hall & Nanjing Hall	Admission with Delegate
9 May 2024	13:30-17:00	Technical Session on Friction and Sealing Material	Nanjing International Exhibition Center Jinling Hall & Nanjing Hall	Card & Exhibitor Pass
Friday 10 May 2024	9:00-11:30	Technical Session on Friction and Sealing Material	Nanjing International Exhibition Center Jinling Hall & Nanjing Hall	



Technical Session Calls for Paper

We are looking for experience and expertise in the latest scientific and technological innovations in friction and sealing materials, components, systems and testing, if you want to show advancements and innovations opinions that meet the expectations of industry and the end user customers, please send us your paper, if your paper is adopted by the panel of experts of CFSMA, we will make an arrangement of an presentation at the technical session.

Your paper need meet the following directions:

- Domestic and foreign friction and sealing material industry development trend and market prospect forecast;
- New trends in the development of the automobile industry and corresponding strategies of the friction and sealing material industry;
- The innovation and development, transformation and upgrading, new competition, new driving force and new development model of the industry as well as of the enterprises;
- 4. Discussion of leading by innovation, building a new development pattern, take the strength of new momentum, and stepping into a new track;
- New technologies, new products, new processes, new materials, new equipment, new standards and other innovative achievements of friction and sealing materials;
- 6. Ways and means to enhance core competitiveness and participate in international competition in response to the current new situation;
- Experience sharing of green manufacturing and energy conservation and emission reduction in friction and sealing material industry;
- 8. Automation, intelligence and digital promotion strategy and achievements of friction and sealing material industry;
- 9. Combined with the "Belt and Road" initiative, open up new ideas for the international development of friction and sealing material industry.

Important Keys:



- 1. CFSMA will edit and publish the "Proceedings" with the papers participating in the exchange, and the submitted papers should be sent to us in the version of Word or PDF, and confirm the receipt of the reply. The manuscript strives to be substantial, clear in theme, smooth in description, standardized in format, and free of typos; The text should be preceded by an "abstract" of 200 words or less. If the author does not agree with their paper appearing in the "Proceedings", please let us know.
- 2. If your paper is adopted by the panel of experts of CFSMA and incase we reach a consensus to arrange a presentation at the technical session, your paper should be transformed into Power Point slide version, which needs to be under 30 minutes (including the translation time). Because most of the attendees are Chinese, so it should be better to transfer your slide to a bilingual one and find a translator to help onsite.
- 3. In order to enhance the professionalism of the technical session and attract more and more domestic and foreign counterparts and experts to the session for exchanges, we will introduce the speakers the through the official website, conference journal, conference guide, X exhibition rack and other ways. So we need your personal electronic version of a color two-inch photo, personal profile of about 200 words. (If it bothers you please let us know, we will stop your introduction)

4. Contact: Shasha Jiang

Tel: +86 10 8808 4366 Mobile: +86 15810100183 (the same with Wechat)

Paper collection Email: cfsma17@126.com

5. Deadlines:

Submission	Deadline	Note
Speaker's name		
Employer	March 1 st ,2024	
Presentation Title	March 1,2024	Speeches will not be
Paper Abstract		Speeches will not be scheduled after the
Paper(Word or PDF version)	April 1 st ,2024	deadline
Presentation Slide(Power Point version)		ueauiiie
Electronic photo of Speaker	April 10 th ,2024	
Self introduction		



Booth Booking & Session Registration

∮ Booth Booking

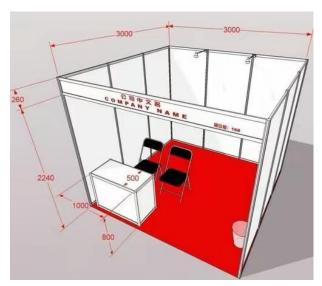
The Floor Plan is available through the official website: https://en.cfsma.org.cn/Exhibition.html

There are two types of booths:special booths and foreign booths.

*Foreign booths are forbidden to be changed to special booths.

Booth Size :

Foreign booth: The shell scheme stand has walls of 3 metres high, with each panel separated by an aluminium post that protrudes slightly from the panels and aluminium posts supporting the corners. The size of a standard booth is $3\times3\times2.5$ m, as following picture:



Special Booth:Minimum 4×standard booth size or larger.

Packages of Foreign booths:

<u>Technical specifications and Funitures</u>:

- 1 rectangular table(1×0.5×0.8m(L×W×H))
- 1 Fascia board
- 2 Folding chairs
- 2 LED strips Light
- 1 Electrical switchboard 220V/5A (Power supply included)



1 Wastepaper Bin

Services and Passes

Each Foreign Booth exhibitor package includes 2 exhibitor passes,2 sets of meal tickets(available from May 7th's lunch),2 banquet tickets and 2 sets of other exhibition materials.

For special booth, the amount of packages is minimum 4×Standard Booth.

Booth Price

Booth Types	By April 1 st , 2024	After April. 1 st , 2023
Special Booth (Custom-built)	\$220 /m² (min 36m²)	\$270 /m² (min 36m²)
Foreign Booth	\$2200 / 3m×3m	\$2700 /3m×3m
**Corner Position Surcharges: For a 9m ² booth on the corner of the side, if you require two sides to		

^{**}Corner Position Surcharges: For a 9m² booth on the corner of the side, if you require two sides to open, an additional fee of \$70 is necessary. For a 18m² booth, no corner fee will be charged.

Booth Booking Confirmation

After receiving the booth fee, the CFSMA secretariat will send back the invoice and send the booth booking confirmation letter by email (for getting exhibition package at the check-in desk). If you do not receive the confirmation letter by April 20, please contact the conference affairs group by email or by phone.

Contact

Please find the Booth Reservation Form in attachment.

Tel: +86 10 8808 4366 Mobile: +86 15810100183(the same with Wechat)

Email: cfsma17@126.com

Session Registration

The technical session registration is in form of pre-registration, please register in advance. Please find the Session Registration Form in attachment.

Registration fee:

In order to better promote the international exchange of the industry, we will provide international participants with the opportunity to participate in technical conferences for free!

^{**}The packages, services and passes are include in this price.



Conference Package

- 1 delegate card
- 1 conference guide
- 1 set of lunch tickets
- 1 exhibitor book
- Other exhibiton materails

Keynotes

- The conference package will be provided at the check-in desk on 7th May,2024.
- Check-in time:9:00-17:00,7th May ,2024.
- Check-in address: Maochen New Century Hotel Nanjing, 133 Longpan Road,
 Xuanwu Districk, Nanjing, Jiangsu Province.
- When we receive your registration form, we will send you back the confirmation of registration, if you don't receive the confirmation until April 20th, please contact us in time. You should keep your confirmation to get your conference package.

<u>Contact</u>

If you have any question about the technical session registration, please contact us.

Tel: +86 10 8808 4366 Mobile:+86 15810100183(the same with Wechat)

Email: cfsma17@126.com

You should keep your delegate card or exhibitor pass to attend the technical session,no pass no access.



Programme Overview

TIIT	ME	ITEM	LOCATION	NOTE
Monday 6 May 2024	9:00-17:00	Special Booth Decoration	Nanjing International Exhibition Center, 2 nd Floor,Hall B+C Equipment Exhibition Zone(The	
Tuesday 7 May	9:00-17:00 12:00-17:00	Special Booth Decoration Foreign Booth Decoration	equipment exhibit in a special zone outside the exhibition hall)	
2024	9:00-17:00	Registration and Check-in	Maochen New Century Hotel Nanjing	
	9:00-9:30	Opening Ceremony	Nanjing International Exhibition Center The square in front of the EAST gate	Ribbon-cutting ceremony
Wednesday 8 May	9:30-17:00	Exhibition Visiting	Nanjing International Exhibition Center Hall B+C&Equipment Exhibition Zone	Admission with Exhibitor Pass at 8:30
2024	14:00-17:00	Comprehensive Report Session	Nanjing International Exhibition Center Communication Zone,Hall B	Admission with Delegate Card or Exhibitor Pass
	18:00-20:00	Banquet	Nanjing International Exhibition Center The Middle Function Hall	Admission with Banquet Ticket
	9:00-17:00	Exhibition Visiting	Nanjing International Exhibition Center, Hall B+C&Equipment Exhibition Zone	Admission with Delegate Card or Exhibitor Pass
Thursday 9 May 2024	9:00-11:30	Technical Session on Friction and Sealing Material	Nanjing International Exhibition Center Jinling Hall & Nanjing Hall	
	13:30-17:00	Technical Session on Friction and Sealing Material	Nanjing International Exhibition Center Jinling Hall & Nanjing Hall	Admission with Delegate Card or Exhibitor Pass
Friday	9:00-11:30	Technical Session on Friction and Sealing Material	Nanjing International Exhibition Center Jinling Hall & Nanjing Hall	LATITUTE PASS
10 May	9:00-14:00	Exhibition Visiting	Nanjing International Exhibition	Admission with
2024	14:00	Close Breakdown Time	Center, Hall B+C&Equipment Exhibition Zone	Delegate Card or Exhibitor Pass



Sponsor & Advertisement Opportunities

§ Sponsorship Scheme

Type	Amount	Benefits and Rewards
Diamond	RMB 60000	 The banquet is named after the Diamond Sponsor, and the representative will be invited as honor guest to sit at the main table. The representative will be the ribbon-cutting guest in the Opening Ceremony. Diamond Sponsor recognition on all marketing materials as follow: Opening Ceremony background wall, Registry background wall, Delegate Card, Conference package, Technical Seminar background wall, Exhibition Special, Conference Proceedings and other marketing materials. Special Thanks will be posted online in the CFSMA website for one year. 6 full exhibition packages for free, including: delegate card, banquet ticket, full set of meal ticket, exhibitor directory. Booth Preoption for the next Exhibition. Exhibition promotional video speech
Gold	RMB 10000	 The representative will be the honor guest in the Opening Ceremony. Gold Sponsor recognition on all marketing materials as follow: Opening Ceremony background wall,Registry background wall,Delegate Card,Conference package,Technical Seminar background wall,Exhibition Special,Conference Proceedings and other marketing materials. The representative will be invited as honor guest to sit at the main table. Special Thanks will be posted online in the CFSMA website for one year. 3 full exhibition packages for free, including:delegate card,banquet ticket,full set of meal ticket,exhibitor directory. Booth Preoption for the next Exhibition. Exhibition promotional video speech
Silver	RMB 10000	 Silver Sponsor recognition on all marketing materials as follow: Opening Ceremony background wall,Registry background wall,Delegate Card,Conference package,Technical Seminar background wall,Exhibition Special ,Conference Proceedings and other marketing materials. The representative will be invited as honor guest to sit at the sub-main table. Special Thanks will be posted online in the CFSMA website for one year. I full exhibition packages for free, including:delegate card,banquet ticket,full set of meal ticket,exhibitor directory. Booth Preoption for the next Exhibition.



∮ Advertisement

In Exhibition Special

We will publish Exhibition Special for the annual exhibition and technical session every year (circulation is about 2000 copies). It will be distributed to all exhibitors and related industries. A copy of the book will also be given to all visitors attended the event. Interested company can advertise in it and the advertising cost is as following:

Space	Cost (\$)
Front Cover	3500
Back Cover	2000
Inside Front Cover	1200
Inside Back Cover	1000
Inside Color Pages	600
Inside Black and White Pages	400

P

At the Exhibition Hall

There is some advertising space at the Exhibition Hall ,the location and cost is as following:

Spray printing advertisements on the shelves	3×4m	\$200
20m span inflatable arch		\$300
Road flag	1×4m	\$150



Traffic, Meals & Accommodation

∮ Traffic Guide

Address of Nanjing International Exhibition Center:

No. 88, Longpan Road, Nanjing

You can take a bus to "Xinzhuang Square South" station, or take other modes of transportation to the address above directly.

∮ Meals

Time	2	Location	Note
Tuesday 7,May 2024	Lunch	Maochen New Century Hotel Jinling Star Hotel	with a meal ticket
Wednesday	Lunch	Nanjing International Exhibition Center Multi-function hall	with a meal ticket (Buffet)
8,May 2024	Dinner	Nanjing International Exhibition Center Multi-function hall	with banquet ticket
Thursday 9,May 2024	Lunch	Nanjing International Exhibition Center Multi-function hall	with a meal ticket (Buffet)
Friday 10,May 2024	Lunch	Nanjing International Exhibition Center Multi-function hall	with a meal ticket (Buffet)

∮ Accommodation

Hotel: Shangri-La Nanjing(*****)

Price: \$150-200/per night per room(Room)

Link: https://www.shangri-la.com/en/nanjing/shangrila/

Tel: +86 25 8630 8888 +86 17751001039

Email: reservations.slnj@shangri-la.com, fancy.wang@shangri-la.com

Contact Person: Fancy Wang

Hotel: Maochen New Century Hotel (****)



Price: \$50-80/per night per room

Link: https://www.trip.com/hotels/nanjing-hotel-detail-472733/maochen-new-century-hotel/

Tel: +86 25 8688 8888

You can book the above hotel through Booking.com, Trip.com or through the above links or telephone.



Payment Information

Bank information

Bank Account: China Friction and Sealing Material Association

Address: No.11, Sanlihe Road, Haidian District, Beijing, China (100037)

Deposit Bank: Industrial and Commercial Bank of China [ICBC], Beijing Baiwanzhuang Branch

Account No: 0200001409014412822

Swift Code: ICBKCNBJBJM CNAPS Code:102100000144

Notes

• Please complete payment within 15 days when you submit booth reservation form and registration form.

 Please screen your bank slip and send to us when you complete payment if possible.



Contact Information

China Friction & Sealing Material Association (CFSMA)

Honorary president International Cooperation Department

Yao Wang Shasha Jiang

Tel: +86 10 8808 3126 Tel: +86 10 8808 4366

Mob:+86 13501192835 Mob:+86 15810100183 (same with Wechat)

Email: cfsma1@126.com Email:cfsma17@126.com



Other Information

- * All international visitors to our exhibition are free of charge!
- * All international visitors to our banquet are free of charge!

If you want to know more about the detail of the 26th Exhibition, please visit our official English website: https://en.cfsma.org.cn/

∮ City Introduction

Nanjing is one of the four ancient capitals of China, and its nearly 2,500 years of history has left many historical sites and cultural treasures.



Xuanwu Lake, with a history of more than 2,300 years, is the largest imperial garden lake in China.



Fuzi Temple Qinhuai scenic belt - Ming and Qing ancient architecture, market style and garden view.

∮ Language

The official language of the conference is Chinese and English.

∮ Programme Changes

The organisers are not liable for any changes made to the programme. Please visit the web site regularly for updates. The Final Programme will be provided on-site in the delegate bag.

∮ <u>Venue</u>

The 26th International Friction and Sealing Material Technology Exchange and Product Exhibition will take place at Nanjing International Exhibition Center.

Address: No. 88, Longpan Road, Nanjing, China



∮ Entry into China

Any foreign visitor entering China must have a valid passport. Visitors from countries whose citizens require visas should apply to the China consulate or diplomatic mission in their own country.

To view a list of countries whose citizens require a visa to enter China and all other requirements please visit http://cs.mfa.gov.cn/wgrlh/

If you require a visa application letter, when filling the registration form please choice $\langle\!\langle yes \rangle\!\rangle$ at the bottom question. If you have any further questions, please email to cfsma17@126.com

∮ Climate

In May, China's climate varies greatly from north to south. In Nanjing it is warm and maybe a little rainy but not too much. The historical weather is as follows:

DD/MM	Year 2023	Year 2022	Year 2021
06/05	20°C~14°C Fog to Light Rain	29℃~18℃ Cloudy	25℃~17℃ Cloudy
07/05	21°C~12°C Fog to Cloudy	29℃~18℃ Cloudy	27℃~15℃ Cloudy
08/05	20°C~9°C Cloudy	26°C~14°C Cloudy	31°C~18°C Sunny to Cloudy
09/05	23°C~14°C Sunny to Cloudy	12°C~6°C Light Rain	32°C~21°C Sunny
10/05	20°C~15°C Cloudy to Light Rain	22°C~15°C Cloudy	33°C~21°C Cloudy



Attachment

The 26th International Friction & Sealing Material Technology Exchange and Product Exhibition

Booth Reservation and Session Registration Form

◆May 8 th -10	oth, 2024 ◆Nanjing Interna	tional Exhibition Cente
	Company Name:	
Company	Contact Person:	
Details	Tel:	Fax:
	E-mail:	
	Name: Job Title:	Tel:
	<u>Information of those who attend the exhibition.</u>	
Booth	Booth Reservation: □Yes □No	
Reservation	Booths Reserved Number: $\Box 1$ $\Box 2$ $\Box 3$	$\Box 4 \Box 5 \Box 6$
Reservation	Booth No.:	
	Company Profile:	
	We have half-page advertising space (350	words) in "Exhibitor"
	Special" as free gifts for each booth. Pleas	se provide us a short
	introduction about your company.(cfsma17@12	?6.com)
	Name: Job Title:	Tel:
	Name: Job Title:	Tel:
G •	Information of those who attend the technical se	ession.
Session Registration	If you are willing to take a presentation at the t	*
	send your paper to Shasha Jiang,via cfsmal?	_
	information about the presentation,please «Technical Session Calls for Paper» part in E	• •
Leader's Signature or ompany Seal		